

Finance & Audit Committee Meeting Agenda Fort Worden Lifelong Learning Center Public Development Authority (FWPDA) Wednesday, July 20, 2022 | 10 a.m. Seminar Building 297 + Zoom

Remote Meeting Access

Via internet:

https://us06web.zoom.us/j/88388771624?pwd=MINNVmp4aIFYT3k5YmxEem1idUQyZz09

Phone-only dial in:

+1 253 215 8782

Webinar ID: 883 8877 1624

Passcode: 207289

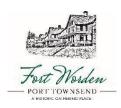
*9 to raise hand to speak

Meeting Agenda

- I. Call to order
- II. Roll Call
- III. Public Comment
- IV. Consent Agenda
 - a. Review and approve June 20, 2022 meeting minutes*

 Proposed action: Motion to approve the consent agenda.
- V. Finance Reports (2nd Quarter)
 - a. Profit & Loss Statement*
 - b. Balance Sheet*
 - c. Cash Flow*
- VI. Internal Controls
- VII. Public Comment
- VIII. Adjourn

*Topic involves documents in agenda packet



DRAFT Meeting Minutes

Finance & Audit Committee Meeting Agenda Fort Worden Lifelong Learning Center Public Development Authority (FWPDA) Wednesday, June 15, 2022 | 10 a.m. Remote on Zoom

Public Meeting Access

Via internet:

https://us06web.zoom.us/j/81346503854?pwd=YIZDdkpEUGJKaUlxYzZEQjkwakh2QT09

Via phone:

+1 253 215 8782

Webinar ID: 813 4650 3854

Passcode: 391345

*9 to raise hand to speak

Action Summary

- ❖ Motion to approve the consent agenda. **Unanimously approved.**
- Motion to authorize Executive Director to proceed and prepare the financial documents for debt restructuring for consideration at the board's July meeting. Unanimously approved.

Meeting Agenda

I. Call to order

The meeting was called to order at 10:01 a.m.

II. Roll Call

Board Members: John Begley, David King

PDA Staff: David Timmons, Becky Wagner, Carolyn Zipeto, Meriden Vitale

III. Public Comment

No public comment at this time.

IV. Consent Agenda

a. Review and approve April 20, 2022 meeting minutes*

Proposed action: Motion to approve the consent agenda.

David King made a motion to approve. John Begley seconded. Unanimously approved.

V. Finance Reports

- a. Profit & Loss Statement*
- b. Cash Flow*

c. Balance Sheet*

Becky Wagner reviewed the above finance docs. The Profit & Loss report includes the previous five months in order to capture the transition with hospitality; anomalies occur in February and March because of the transition, including vacation payout to employees who switched from the PDA to Fort Worden Hospitality. After board questions about the cash flow, grants receivable was identified as the reimbursement to Signal Architecture for Building 202. 2120 "Due to FWH" was identified as an ongoing clearing account, since hospitality has not set up their merchant accounts yet.

VI. Internal Controls

David Timmons said he is working with the PUD to install smart meters in all campus buildings. It's currently difficult to get accurate data and readings on energy consumption, particularly electric. It would also include water reading. This would help establish direct accounts for partners and boost internal controls by eliminating transactions that the PDA manages internally, while making energy billing clear and straightforward.

He also discussed working with the PUD towards getting fiber internet access into every building. The PDA currently manages campus wide internet and phone service; working with the PUD would allow the PDA to get out of that business, allowing the partners to contract with ISP's or phone services individually.

VII. Annual Report Certification

Becky Wagner said that the 2018-2020 audit is currently underway. As of now there is one finding: reporting the bond under the Makers Square LLC rather than the PDA. She has filed 2021 but said she will re-file in order to go back and make similar corrections. The auditor is currently going through revenue and expenses. She said the audit shows up in financials under accounting fees, which are Becky Wagner's fees and the audit fees. Timmons said the audit is billed monthly and additionally the PDA received a credit due to prior delays. He said the PDA will continue with annual audits for the next few years and then reassess.

VIII. GAAP vs. Cash Basis Reporting

Wagner said that the auditor recommended moving to cash basis reporting. She said that this reflects the way the PDA runs its business. The majority of local governments use cash basis reporting and that the PDA's budget is also cash basis reporting.

IX. Update on bank account transfers

Timmons said accounts are established at Kitsap Bank and in the process of transitioning over from First Federal. The capital account at First Federal is now closed and in the new capital account at Kitsap Bank. There is a restricted account as well as savings accounts. There is a new \$250,000 line of credit for operating that will be used for tracking accounts payables and receivables. Payment reserves are for debt reserves. Becky Wagner said the balance sheet includes all accounts current as of end of May.

X. Business card agreement w/ Kitsap Bank

XI. Review of Debt Restructuring Options

- a. Bond Summary
- b. Refinancing Recommendations

Timmons said he has been working with Kitsap Bank on options for debt restructuring, to include suspending any future investments on glamping (viewing the infrastructure already paid for as a sunk cost). Timmons said he recommends suspending glamping work and that recovery of funds could be negotiated with future investors willing to take on the project.

He is also looking at consolidating the debt, four bonds into one single bond, with no pre-payment penalty. He recommends restructuring bond payments to match the PDA's cash flow (revenue from

Makers Square and the concession fee).

Timmons said he is looking for authorization to proceed and prepare the financial documents for consideration at the board's July meeting.

John Begley made a motion to approve. David King seconded. Unanimously approved.

XII. 2022 Budget Update

a. Copy of Budget 2022*

Timmons said that once he gets the final reconciliation out of Makers Square and has debt restructuring in place, he will come back with a supplemental budget recommendation that will bring the budget current. He anticipates having a new budget format in by late summer (that would exclude hospitality's numbers).

He also discussed two MOU's with hospitality—including reducing the concession fee from 3.5% to 3% for the first five years and an agreed upon list of priority projects that are critical to Hospitality's continuity of business for both the public and partners. He will work with Dave Peterson to get investments for those from the state. David King acknowledged the significant progress achieved by David Timmons and Aislinn Diamanti on the MOU's.

He mentioned that he has the full agreement of the partners on lease terms and edits and is currently preparing final documents for signatures.

XIII. Public Comment

No public comment at this time.

XIV. Adjourn

The meeting was adjourned at 11:03 a.m.

*Topic involves documents in agenda packet

FORT WORDEN PDA

Profit & Loss

January through June 2022

5:17 PM 07/18/2022

07/18/2022 Accrual Basis TOTAL

Jan - Mar 22 Apr - Jun 22

	Jail - Wal ZZ /	Apr - Juli 22	IOIAL
Ordinary Income/Expense			
Income			
4000 Accomodations	102,229		102,229
4400 Food Sales Revenue	51,914	(2,343)	49,571
4600 Other Revenues			
4010 Partner Leases	31,365	26,551	57,916
4015 Concession Fee	7,132	40,771	47,903
4103 Cleaning Services	6,755	3,155	9,910
4125 Meeting Rooms	12,720		12,720
4200 Fees	8,637	898	9,535
4300 Other	240	271	511
4450 Merchandise Sales	222		222
4600 Other Revenues - Other	1,133	255	1,388
Total 4600 Other Revenues	68,204	71,901	140,105
4900 PDA Grants/Donations	300,839	57,458	358,297
Total Income	523,186	127,016	650,202
Cost of Goods Sold	12,021		12,021
Gross Profit	511,165	127,016	638,181
Expense			
6010 Personnel Costs	302,096	86,466	388,562
7000 Repairs & Maintenance	13,487	18,962	32,449
7100 Utilities	112,181	39,936	152,117
8000 Contracts			
8002 CompSoftware/Support Main	250	3,901	4,151
8003 Alarm/Security/Fire Rescue		20,362	20,362
8005 Advertising/Marketing	9,000	6,000	15,000
8009 Design Arch/Eng	77,797	37,894	115,691
8010 Audit/Accounting	20,256	17,676	37,932
8012 Maintenance Contracts	3,807	3,648	7,455
8000 Contracts - Other		5,511	5,511
Total 8000 Contracts	111,110	94,992	206,102
8500 Operating Expense	60,332	34,466	94,798
Total Expense	599,206	274,822	874,028
Net Ordinary Income	(88,041)	(147,806)	(235,847)
Other Income/Expense			
Other Expense			
9200 Bond Interest Expense	55,125	57,620	112,745
9500 Capital Purchase/Equipment	22,057	137,500	159,557
9600 Leasehold Improvements	447		447
Total Other Expense	77,629	195,120	272,749
Net Other Income	(77,629)	(195,120)	(272,749)
Net Income	(165,670)	(342,926)	(508,596)
	(100,010)	(0:1,010)	(000,000

FORT WORDEN PDA	5:21 PM	
Balance Sheet	07/18/2022	
As of June 30, 2022	Accrual Basis	
	Jun 30, 22	
ASSETS	· ·	
Current Assets		
Checking/Savings		
1000 Operating Accounts	114,630	
1020 Kitsap Operating 7811	330,238	
1021 Kitsap Capital 7812	18,003	
1022 Kitsap DR 7821	378,010	
Total Checking/Savings	840,881	
Accounts Receivable		
Total 1100 Hospitality Services AR	265,718	
1120 Partner Tenant	6,113	
1140 Grants Receivable	30,501	
Total Accounts Receivable	302,332	
Other Current Assets		
1200 Prepaid Expenses	37,934	
1207 Due from FW Hospitality	145,395	
1250 Due from MS Landlord LLC	755,540	
Total Other Current Assets	938,869	
Total Current Assets	2,082,082	
1300 Fixed Assets	174,096	
TOTAL ASSETS	2,256,178	
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2000 Operating	47,426	
2003 Capital Fund A/P	35,012	
Total Accounts Payable	82,438	
Credit Cards Other Current Liabilities	1,894	
2100 Current Liabilities	(6,764)	
2120 Due To FWH	116,770	
Total 2200 Advance Deposits	828,077	
2400 Notes Payables	020,011	
2407 Kitsap Makers Square Bond	900,000	
Accrued Note Interest Payable	123,120	
Total 2400 Notes Payables	1,023,120	
Total Other Current Liabilities	1,961,203	
Total Current Liabilities	2,045,535	
Long Term Liabilities	,,	
2700 Kitsap Bank Bonds		
2705 Glamping Bond	2,107,863	
2709 Revenue Bond 2021C	918,726	
2710 Energy Efficiency Bond	1,698,277	
Accrued Bond Interest Payable	135,249	
Total 2700 Kitsap Bank Bonds	4,860,115	
Total Long Term Liabilities	4,860,115	
Total Liabilities	6,905,650	
Equity		
Unrestricted Net Assets	(4,140,874)	
Net Income	(508,598)	
Total Equity	(4,649,472)	
TOTAL LIABILITIES & EQUITY	2,256,178	

FORT WORDEN PDA

Statement of Cash Flows

January through June 2022

5:14 PM 07/18/2022

	Jan - Jun 22
OPERATING ACTIVITIES	
Net Income	(508,598)
Adjustments to reconcile Net Income	
to net cash provided by operations:	
1100 Hospitality Services AR	134,428
1120 Partner Tenant	20,435
1140 Grants Receivable	(30,501)
1049 Inventories	42,723
1207 Due from FW Hospitality	(126,030)
1250 Due from MS Landlord LLC	350,000
2001 Operating Payable Bank	2,761
2002 F.S Accounts Payable	(3,682)
2003 Capital Fund A/P	34,072
2010 Credit Cards & House Accts: 2011 American Express	1,894
2100 Current Liabilities Payroll and Business Taxes	(50,645)
2120 Due To FWH	116,770
2200 Advance Deposits	(22,979)
2200 Advance Deposits:2201 P-Tenant Deposit	500
2400 Notes Payables:2407 Kitsap Makers Square Bond	(600,000)
2400 Notes Payables: Accrued Note Interest Payable	24,490
Net cash provided by Operating Activities	(614,362)
INVESTING ACTIVITIES	
1300 Fixed Assets	333,936
1350 Accumulated Depreciation	(201,099)
Net cash provided by Investing Activities	132,837
FINANCING ACTIVITIES	
2700 Kitsap Bank Bonds:2709 Revenue Bond 2021C	687,726
2700 Kitsap Bank Bonds:Accrued Bond Interest Payable	88,255
Net cash provided by Financing Activities	775,981
Net cash increase for period	294,456
Cash at beginning of period	546,425
Cash at end of period	840,881