

	Current	1-30	31 - 60	61 - 90	> 90	TOTAL	Ops	FS	Payroll	
A-1 Textiles & Hospitality Products	656.96	4031.74	0	0	0	4688.7				
Association of Washington Cities-Premiums	0	13098.77	0	0	0	13098.77				
AT&T	308.89	0	0	0	0	308.89	\$ 308.89			
Auto-Chlor	1231.81	0	0	0	0	1231.81		\$ 1,231.81		
Canon Financial Services, Inc	281.05	0	0	0	0	281.05				
Carolyn Zipeto	2570.75	0	0	0	0	2570.75			\$ 2,570.75	
Cooper Fuel	3689.72	616.47	0	0	0	4306.19	\$ 616.47			
Dziedzic Public Affairs	3000	3000	0	0	0	6000	\$ 3,000.00			
E - Kleeb, Hillary	7.98	0	0	0	0	7.98			\$ 7.98	
E - Morris, Jess	0	172.57	0	0	0	172.57			\$ 172.57	
E - Semon, Kodi	0	157.7	0	0	0	157.7			\$ 157.70	
Ferrellgas	1768.54	0	0	0	0	1768.54				
Key City Fish	171.47	0	0	0	0	171.47			\$ 171.47	
Maestro ResWave	0	243	0	0	0	243			\$ 243.00	
NoaNet, Inc.	7135.7	0	0	0	0	7135.7				
Puget Sound Controls LLC	0	0	0	566.8	0	566.8	\$ 566.80			
Rebecca Wagner	2700	0	0	0	0	2700			\$ 2,700.00	
Superior Linen Service, Inc.	326.12	287.18	276.77	0	0	890.07		\$ 890.07		
Supply Works - AKA The Home Depot Pro	1398.35	-124.48	0	0	0	1273.87				
Swift Plumbing, Inc	0	308.6	0	0	0	308.6	\$ 308.60			
Sysco	5214.86	-216.77	0	0	0	4998.09		\$ 4,998.09		
Terry's Lock and Safe, Inc.	130.92	0	0	890.26	3062.58	4083.76	\$ 3,062.58			
WA State Dept of L&I	140.9	0	0	0	0	140.9	\$ 140.90			
TOTAL	30734.02	21574.78	276.77	1457.06	3062.58	57105.21	\$ 8,004.24	\$ 7,119.97	\$ 6,023.47	
							Bank Bal	\$ 150,000.00	\$ 15,000.00	\$ 4,000.00
							Payroll	\$ 98,000.00		
							Leasehold Tx	\$ 1,000.00		
							End Balance	\$ 42,995.76	\$ 7,880.03	\$ (2,023.47)

Capital P&L Prev Year Comparison

11/19/2021

January through October 2021

Accrual Basis

	Jan - Oct 21	Jan - Oct 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
4600 Other Revenues				
4011 Tenant Improvement Service	11,013	3,120	7,893	253%
Total 4600 Other Revenues	11,013	3,120	7,893	253%
4900 PDA Grants/Donations				
4901 Donations	27,222	0	27,222	100%
4903 Restricted Grants	474,060	2,541,512	(2,067,452)	(81%)
Total 4900 PDA Grants/Donations	501,282	2,541,512	(2,040,230)	(80%)
4950 HTC	354,345	0	354,345	100%
Total Income	866,640	2,544,632	(1,677,992)	(66%)
Gross Profit	866,640	2,544,632	(1,677,992)	(66%)
Expense				
6010 Personnel Costs	48,593	222,833	(174,240)	(78%)
7000 Repairs & Maintenance	633	27,906	(27,273)	(98%)
8000 Contracts				
8009 Design Arch/Eng	69,692	155,860	(86,168)	(55%)
8010 Audit/Accounting	37,957	7,993	29,964	375%
8000 Contracts - Other	507,541	2,375,441	(1,867,900)	(79%)
Total 8000 Contracts	615,190	2,539,294	(1,924,104)	(76%)
8500 Operating Expense	21,857	17,983	3,874	22%
Total Expense	686,273	2,808,016	(2,121,743)	(76%)
Net Ordinary Income	180,367	(263,384)	443,751	168%
Other Income/Expense				
Other Expense				
9200 Bond Interest Expense	92,868	45,385	47,483	105%
9500 Capital Purchase/Equipment	0	8,373	(8,373)	(100%)
9600 Leasehold Improvements	6,627	238,442	(231,815)	(97%)
Total Other Expense	99,495	292,200	(192,705)	(66%)
Net Other Income	(99,495)	(292,200)	192,705	66%
Net Income	80,872	(555,584)	636,456	115%

Hospitality Sales Report

Projected BOB for 2021 as of 7/11/2021

2021 BOB	January	February	March	April	May	June	July	August	September	October	November	December	Total
Leisure													
Room	35,597	43,593	68,963	86,125	127,986	207,577	353,493	326,113	170,351	138,774	117,017	94,720	\$ 1,770,309
Catering	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
Venue	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
BOB Projected Total Revenue											117,017	94,720	\$ 211,737
Actualized Revenue	35,597	43,593	68,963	86,125	127,986	207,577	353,493	326,113	170,351	138,774	-	-	\$ 1,558,572
Group													
Room	-	-	7,200	-	11,148	41,516	28,949	63,973	38,003	9,279	26,341	32,327	\$ 258,736
Catering	-	-	5,452	-	16,756	32,755	28,777	39,498	31,236	18,757	13,336	24,330	\$ 210,896
Venue	-	-	4,989	-	9,198	15,325	19,766	16,451	12,326	5,776	5,544	11,325	\$ 100,699
BOB Projected Total Revenue											45,221	67,982	\$ 113,203
Actualized Revenue	-		17,641	-	37,102	89,596	77,491	119,922	81,565	33,811	-	-	\$ 457,127
Totals													
Room	35,597	43,593	76,163	86,125	139,134	249,093	382,441	390,086	208,355	148,053	143,358	127,047	\$ 2,029,044
Catering	-	-	5,452	-	16,756	32,755	28,777	39,498	31,236	18,757	13,336	24,330	\$ 210,896
Venue	-	-	4,989	-	9,198	15,325	19,766	16,451	12,322	5,776	5,544	11,325	\$ 100,699
BOB Projected Total Bookings	-	-	-	-	-	-	-	-	-	-	162,238	162,702	\$ 324,940
Actualized Revenue	35,597	43,593	86,603	86,125	165,088	297,173	430,984	446,035	251,916	172,585	-	-	\$ 2,015,699
Actualized Restaurant Revenue	2,386	5,366	10,814	10,672	17,549	37,220	60,886	52,069	17,759	18,480			\$ 233,201
Actualized Total FWH Sales	37,983	48,959	97,417	96,797	182,637	334,393	491,870	498,104	269,675	191,065			\$ 2,248,900

*Data from Maestro & Silverware

FORT WORDEN PDA

5:09 PM

Profit & Loss Prev Year Comparison

11/19/2021

January through October 2021

Accrual Basis

	Jan - Oct 21	Jan - Oct 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 Accomodations	1,768,172	665,139	1,103,033	166%
4400 Food Sales Revenue	398,116	385,342	12,774	3%
4600 Other Revenues	315,082	231,438	83,644	36%
4900 PDA Grants/Donations				
4901 Donations	67,422	50	67,372	134,744%
4903 Restricted Grants	477,637	2,618,693	(2,141,056)	(82%)
Total 4900 PDA Grants/Donations	545,059	2,618,743	(2,073,684)	(79%)
4950 HTC	354,345		354,345	100%
Total Income	3,380,774	3,900,662	(519,888)	(13%)
Cost of Goods Sold	128,909	145,297	(16,388)	(11%)
Gross Profit	3,251,865	3,755,365	(503,500)	(13%)
Expense				
6010 Personnel Costs	1,222,411	1,879,773	(657,362)	(35%)
7000 Repairs & Maintenance	55,902	58,295	(2,393)	(4%)
7100 Utilities	320,205	286,291	33,914	12%
8000 Contracts				
8002 CompSoftware/Support Maint	2,878	3,595	(717)	(20%)
8003 Alarm/Security/Fire Rescue	38,262	50,327	(12,065)	(24%)
8005 Advertising/Marketing	13,860	6,080	7,780	128%
8009 Design Arch/Eng	69,692	155,860	(86,168)	(55%)
8010 Audit/Accounting	88,292	27,372	60,920	223%
8012 Maintenance Contracts	7,351	7,690	(339)	(4%)
8200 Contracts Hospitality	8,250	690	7,560	1,096%
8000 Contracts - Other	512,847	2,380,817	(1,867,970)	(78%)
Total 8000 Contracts	741,432	2,632,431	(1,890,999)	(72%)
8500 Operating Expense	291,646	362,623	(70,977)	(20%)
Total Expense	2,631,596	5,219,413	(2,587,817)	(50%)
Net Ordinary Income	620,269	(1,464,048)	2,084,317	142%
Other Income/Expense				
Other Expense				
9200 Bond Interest Expense	92,868	45,385	47,483	105%
9500 Capital Purchase/Equipment		54,668	(54,668)	(100%)
9600 Leasehold Improvements	18,602	238,442	(219,840)	(92%)
Total Other Expense	111,470	338,495	(227,025)	(67%)
Net Other Income	(111,470)	(338,495)	227,025	67%
Net Income	508,799	(1,802,543)	2,311,342	128%

FORT WORDEN PDA

5:00 PM

FWPDA Hospitality Comparative P&L

11/19/2021

January through October 2021

Accrual Basis

	Jan - Oct 21	Jan - Oct 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 Accomodations	1,768,172	665,139	1,103,033	166%
4400 Food Sales Revenue	398,116	385,342	12,774	3%
4600 Other Revenues	304,069	228,318	75,751	33%
4900 PDA Grants/Donations	43,777	77,231	(33,454)	(43%)
Total Income	2,514,134	1,356,030	1,158,104	85%
Cost of Goods Sold				
Cost of Goods	128,909	145,297	(16,388)	(11%)
Total COGS	128,909	145,297	(16,388)	(11%)
Gross Profit	2,385,225	1,210,733	1,174,492	97%
Expense				
6010 Personnel Costs	1,173,818	1,656,940	(483,122)	(29%)
7000 Repairs & Maintenance	55,269	30,389	24,880	82%
7100 Utilities	320,205	286,291	33,914	12%
8000 Contracts				
8002 CompSoftware/Support Maint	2,878	3,595	(717)	(20%)
8003 Alarm/Security/Fire Rescue	38,262	50,327	(12,065)	(24%)
8005 Advertising/Marketing	13,860	6,080	7,780	128%
8010 Audit/Accounting	50,334	19,379	30,955	160%
8012 Maintenance Contracts	7,351	7,690	(339)	(4%)
8200 Contracts Hospitality	8,250	690	7,560	1,096%
8000 Contracts - Other	5,307	5,376	(69)	(1%)
Total 8000 Contracts	126,242	93,137	33,105	36%
8500 Operating Expense	269,789	344,640	(74,851)	(22%)
Total Expense	1,945,323	2,411,397	(466,074)	(19%)
Net Ordinary Income	439,902	(1,200,664)	1,640,566	137%
Other Income/Expense				
Other Expense				
9500 Capital Purchase/Equipment	0	46,295	(46,295)	(100%)
9600 Leasehold Improvements	11,975	0	11,975	100%
Total Other Expense	11,975	46,295	(34,320)	(74%)
Net Other Income	(11,975)	(46,295)	34,320	74%
Net Income	427,927	(1,246,959)	1,674,886	134%

FORT WORDEN PDA
Statement of Cash Flows
January through October 2021

	Capital	Hospitality	Jan - Oct 21
OPERATING ACTIVITIES			
Net Income	\$ 80,872	\$ 427,927	\$ 508,799
Adjustments to reconcile Net Income			
Net cash provided (used) by operations:			
AR	\$ (9,436)	\$ (146,166)	\$ (155,602)
Grants	\$ 885,046		\$ 885,046
Inventories		\$ (4,960)	\$ (4,960)
Prepaid Expenses	\$ (821)	\$ (82,199)	\$ (83,020)
Hospitality A/P		\$ (211,077)	\$ (211,077)
Capital Fund A/P	\$ (1,001,750)		\$ (1,001,750)
Current Liabilities		\$ (420)	\$ (420)
Public Works Retainage	\$ (69,567)		\$ (69,567)
Advance Deposits		\$ 58,581	\$ 58,581
Net cash provided by Operating Activities	\$ (115,656)	\$ 41,686	\$ (73,970)
net cash provided (used) by Financing Activities			
First Federal HTC Loan	\$ 630,546		\$ 630,546
Kitsap Bank Bond Interest	\$ 92,868		\$ 92,868
Fort Worden Foundation Loan	\$ (350,000)		\$ (350,000)
Kitsap Bank Bridge Loan	\$ (214,000)		\$ (214,000)
Net cash provided by Financing Activities	\$ 159,414		\$ 159,414
Net cash increase for period	\$ 43,758	\$ 41,686	\$ 85,444
Cash at beginning of period	\$ 33,317	\$ 137,085	\$ 170,402
Cash at end of period	\$ 77,075	\$ 178,771	\$ 255,846