

Joan Rutkowski

From: Lorilee Houston
Sent: Tuesday, April 27, 2021 4:36 PM
To: Joan Rutkowski
Subject: April 28 meeting question to be read

In the concession agreement which I have not been able to access: Are there any performance criteria to be met? If not, should there not be some performance criteria such as food cost, liquor cost, % revenue vs. costs etc ? If the new hospitality corp. does not meet performance criteria (set by ? whom)(hotel and restaurant assoc. standards?) Each individual outlet (Taps, Mess hall, banquet. snack bar and canteen)should know whether it's criteria is being met, so you can find out where the problems are. and address the issues .

What is the process for replacing the new hospitality group or corp if they are not successful and how long do they have to succeed? Profit and/or loss before paying off the Glamping debt.

Could every person using the fort for housing be charged a \$5 per adult fee which can be used in any of the outlets. Amounts can be marked off at any register and the coupons collected when used up. (maybe not for museums), (food and non alcoholic beverages). This will encourage guests to visit the outlets even when they are staying in housing with kitchens. I would like to see campers also charged this fee if the state would allow it. Guests who are part of a group who are purchasing meals in the commons or elsewhere would be excluded from having to purchase the coupons. Guests pay this fee whether they use the pre-paid coupon or not.

Thank you for taking the time to answer my question.